

THE PROPER ANALYSIS CORPORATION

A Registered Investment Adviser

What is our minimum?

Our minimum account relationship is \$250,000 of investable assets

Who are we?

Experienced, Independent and Successful

- Employee-owned, fee-based only adviser serving affluent individual investors
- 18 years in business
- Investment management responsibility for more than \$250 million
- Tactical asset allocation modeling

What is our fee schedule?

\$250,000 - \$ 500,000	1.00%
Next \$ 500,000	0.90%
Next \$ 1,000,000	0.80%
Next \$ 3,000,000	0.70%
Next \$ 5,000,000	0.30%
Over \$ 10,000,000	negotiated

What do we do?

Client-centric, Tax-efficient Wealth Management

- Develop personalized, comprehensive wealth management programs
- Build customized, risk-averse, diversified portfolios
- Emphasize management of tax consequences
- Foster long-term multigenerational client relationships

Whom do I contact?

For more information or to schedule an introductory appointment, please call any of the following individuals at 216-595-3842

William D. Proper, CPA
Chairman

Anne P. Ogan, CFA
President

Lisa Wheeler Neely
Senior Relationship Manager

What is our investment style?

Disciplined, Dedicated and Diversified

- Institutional style asset allocation process applying Modern Portfolio Theory
- Cost-effective use of no-load mutual funds, ETFs and individual securities (via separate account managers)
- Emphasis on risk management

What sets us apart?

Accessibility, Reliability and High-Touch Service

- Manager of managers engaging multiple experienced specialists
- Broad diversification including bonds (high quality and high yield), arbitrage, private equity securities, liquid real estate securities, U.S. stocks (including micro, growth and value caps), international stocks (mature and emerging markets) opportunistic and hedged strategies
- Advice regarding tax considerations, retirement planning, estate planning, financial planning and philanthropic strategies